

Automobiles

Doing Business in 2025-2026

With Business Intelligence and
Continual Quality Improvement

Doing Business in 2025-2026

<u>Table of Contents</u>	<u>Page</u>
1. Vision	3
2. Mission	7
3. Calendar	14
4. Working this out	26



Responsive Thinking



Connecting the dots



Doing Business in 2025-2026

Future of Automobile Businesses

Today most dealer networks for automobile brands deal with Manufactured/CBU/Assembled products.

These dealerships involve Showrooms, Service Centres, Service Workshops, Accident Repair Workshops, 24/7 Assistance, Warehouses etc.

The investments are many.

For a brand, or its dealerships to enter, penetrate and grow in the market, SMART Brand Analytics is a solution finding that designs key-opinions for Universal planning, Lateral thinking and Synergetic performance to Asset creation in automotive businesses like yours.

Doing Business in 2025-2026

What is important for the Future of Automobile Businesses

A automobile dealer network's or independent automobile business network's responsiveness for

1. ISO 9004 led Gap Analysis of the Growth areas for the business
2. Case study led Pain points for the dealership/showroom
3. Case study led Pain points for the Service Centre/Workshop
4. BI & CQI Deep Interaction Links led CRM Scorecard and Dashboard
5. Risk Identification and Mitigation (via an Asset Creation Plan, Contingency Plan and a concept called STRIDE codification for Synergetic Performance)
6. Management Accounting and Cost Control (via Cost Profiling and BI/BA Analytics)

Abbreviations:

BI: Business Intelligence

BA: Business Analytics

CQI: Continual Quality Improvement

UNIVERSAL PLANNER



Innovation &
Improvement



Green Thinking



Learning, Knowledge

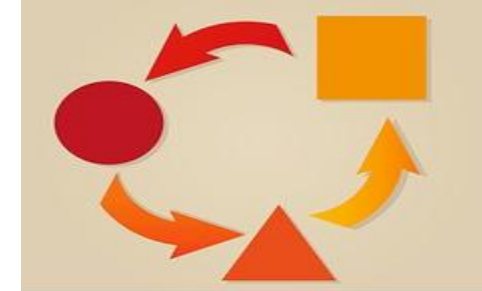


End of lifecycle



SA 8000

Trends and
Investment Cycle



Global emergence



Helping More

- ❖ *Sustainable Dealership*
- ❖ *Supportive Sales & Marketing*
- ❖ *Quality of Service & Interaction*
- ❖ *Driver Safety*
- ❖ *Commuter Care*

*Lateral
Thinking for
costs control
and
sustainability*



Doing Business in 2025-2026

As a future enabling mission your business will need to analyze the performance of a brand's or connected brand's manufacturer-dealer network and/or independent dealer network for factors such as

- ☐ The Vision to identify and address dynamics in dealership
- ☐ The Demand and Supply planning strategy
- ☐ The Differentiation strategy (for inter-dealer networks and intra-dealer networks)
- ☐ The Customer Engagement strategy
- ☐ The Business Process Improvement (BPI) strategy
- ☐ The Sourcing strategy
- ☐ The Surplus resources or stock handling strategy
- ☐ The Accountability for Sustainable development and growth (SD & G) amidst changing costs
- ☐ The Accountability for climate change mitigation and not just Green thinking
- ☐ Periodic Value analysis of the business framework where investments, incorporation of assets and emergence of open-ended liabilities are understandingly inter-related with the commitment for doing business

Doing Business in 2025-2026

... Future enabling mission for automobile businesses continued

- ☐ Environmental, Social and National health goals (ERNHG) specific products/services
- ☐ Transfer of Learning products/services based on the “**Empower to Enable to Engage**” (3E-Analytics) strategy for being Global and Mutually Beneficial. We have released a 2025 Planner, Guide and Calendar for this.
- ☐ Business model support for Tie-ups, Mergers and Acquisitions

NEXT Steps

AOEC offers Case studies, Empirical Studies and Business Process Improvement programmes for this. We can be contacted via phone (M: 9342867666) and email (venkataoec@gmail.com) to get this started for your business or dealership.

We look forward to taking this further with your management and organization.

Doing Business in 2025-2026

Excellence in 2025 could also need planning at the microscopic level (that is, the product level, the services level and the systems level), where the Key contributors for such excellence are:

- a. A **Design for dealership performance** framework
- b. A **Connected & Responsive Quality of service enabler**
- c. New **BI & CQI led Deep Interaction (DIL)** links
- d. Improved **sales & marketing, service operations and process efficiency**
- e. Key opinion **led nutshell inventory, parts management and disposal**
- f. Key opinion led **management of demand and supply**
- g. Key opinion led **Sustainable development and growth**

BI: Business Intelligence

CQI: Continual Quality Improvement

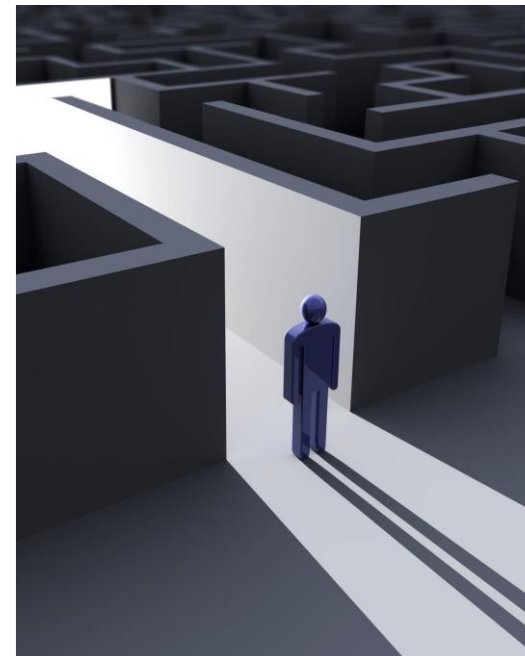
Doing Business in 2025-2026

For a Micro to Small to Medium Automobile dealership doing business with millennium brand interests could involve concepts like

- ☐ Sure-brand-goals led Management attitude and Leadership
- ☐ DIL-effectiveness for Quality-Cost-Delivery-Environment focus-Safety (QCDES)
- ☐ Brand Enabling Customer satisfaction
- ☐ Brand Building driven Employee involvement
- ☐ Trends-matching Tools & Techniques for process management and process improvement
- ☐ Value-stream based Supplier Partnership & Quality (or QCDES) Processes
- ☐ Root-Cause-Analysis led Performance measures, problem solving and/or continuous improvement (AOEC quotes the use of ISO 9004 for this)
- ☐ Stabilizing-change via Total Quality Management and/or Lean Six Sigma practices

DIL: Deep Interaction Links

Connecting the dots and Responsive Thinking



Connecting the dots and Responsive Thinking

We at AOEC help define Deep Interaction Links for your



Business model	Products
Services	Systems and business operations

Connecting the dots and Responsive Thinking

As Millennium insights, it is important to know Data Analytics, Artificial Intelligence, Machine Learning and Deeper Links to this vision are emerging



1. AOEC states that **Deep Interaction Links (DIL)** could help design quadrants for your business model, products, services, systems and business operations
2. DIL quadrants could incorporate **insights or deep level thoughts for Necessity, Quality & Leadership, Effectiveness and Lean thinking**
3. These DIL quadrants could need **SMART role setting** for each of them
4. The SMART role setting for the DIL quadrants could need the **Pareto concept of 80/20 scaling for your business's proof of satisfaction, proof of stability,, proof of scalability and scaled-up acceptance**
5. The 80/20 scale could in turn lead to planning for **Business Shelf Guidance**, your **Vision NEXT for Quality**, your **Business Lifecycle and Value addition** focus, and **Global/Synergetic Doors of Perception for autonomous & sustainable methodologies**. Ask us at AOEC for more details to deliver this insight for 2025 and the time ahead

2025 January



SUN		5	13	20	27
MON		6	14	14	28
TUE		7	15	22	29
WED	1	9	16	23	30
THU	2	10	17	24	31
FRI	3	11	18	25	
SAT	4	12	19	26	


2025 February



SUN		2	9	16	23
MON		3	10	17	24
TUE		4	11	18	25
WED		5	12	19	26
THU		6	13	20	27
FRI		7	14	21	28
SAT	1	8	15	22	


2025 March



SUN	30	2	9	16	23
MON	31	3	10	17	24
TUE		4	11	18	25
WED		5	12	19	26
THU		6	13	20	27
FRI		7	14	21	28
SAT	1	8	15	22	29

2025 April



SUN		6	13	20	27
MON		7	14	21	28
TUE	1	8	15	22	29
WED	2	9	16	23	30
THU	3	10	17	24	
FRI	4	11	18	25	
SAT	5	12	19	26	

2025

May



SUN		4	11	18	25
MON		5	12	19	26
TUE		6	13	20	27
WED		7	14	21	28
THU	1	8	15	22	29
FRI	2	9	16	23	30
SAT	3	10	17	24	31


2025 June



SUN	1	8	15	22	29
MON	2	9	16	23	30
TUE	3	10	17	24	
WED	4	11	18	25	
THU	5	12	19	26	
FRI	6	13	20	27	
SAT	7	14	21	28	


2025 July



SUN		6	13	20	27
MON		7	14	21	28
TUE	1	8	15	22	29
WED	2	9	16	23	30
THU	3	10	17	24	31
FRI	4	11	18	25	
SAT	5	12	19	26	


2025 August



SUN	31	3	10	17	24
MON		4	11	18	25
TUE		5	12	19	26
WED		6	13	20	27
THU		7	14	21	28
FRI	1	8	15	22	29
SAT	2	9	16	23	30

2025 September



SUN		7	14	21	28
MON	1	8	15	22	29
TUE	2	9	16	23	30
WED	3	10	17	24	
THU	4	11	18	25	
FRI	5	12	19	26	
SAT	6	13	20	27	


2025 October



SUN		5	12	19	26
MON		6	13	20	27
TUE		7	14	21	28
WED	1	8	15	22	29
THU	2	9	16	23	30
FRI	3	10	17	24	31
SAT	4	11	18	25	


2025 November



SUN	30	2	9	16	23
MON		3	10	17	24
TUE		4	11	18	25
WED		5	12	19	26
THU		6	13	20	27
FRI		7	14	21	28
SAT	1	8	15	22	29

2025 December



SUN		7	14	21	28
MON	1	8	15	22	29
TUE	2	9	16	23	30
WED	3	10	17	24	31
THU	4	11	18	25	
FRI	5	12	19	26	
SAT	6	13	20	27	

Working this out

URL(s) of interest:



<https://aakkashkvautoengg.wixsite.com/businessstab>

<https://aakkashkvautoengg.wixsite.com/transformviability>

<https://venkataoec.wixsite.com/driveindia>

<https://venkataoec.wixsite.com/>

By

Venkatram K S and Aakkash K V

AOEC, A SOHO Consultancy

Gap Analysis 2025-2026

M: 9342867666

Email: venkataoec@gmail.com



shutterstock.com · 2235170293

Receive

Send

Doing Business in 2025-2026

